

CAPABILITY STATEMENT



PRACTICABLE
DEPENDABLE
RELIABLE
AFFORDABLE

MELBOURNE

Monday to Friday
8am to 5pm

Saturday
Closed

Unit 5 / 11 Industrial Avenue
Thomastown VIC 3074
(03) 9302 3602

1300 735 902

BRISBANE

Monday to Friday
8am to 5pm

Saturday
Closed

11 Colebard St East
Acacia Ridge, QLD 4110
(07) 3272 9001

1300 735 840

PERTH

Monday to Friday
8am to 5pm

Saturday
8am to 12pm

Unit3/41 Tate St
Bentley, WA 6102
(08) 9358 2299

1300 793 001



www.ablesales.com.au

*Creating a cleaner, better and
more sustainable future.*

COMPANY PROFILE

ABN - 72 156 194 446 | ACN - 156 194 446

At ABLE SALES we believe we need to work together to create a **cleaner**, **better** and more **sustainable** future.

We recognise the importance of a balanced approach to implementing sustainability and that these initiatives must include consideration for both **affordability** and **reliability**.



Quality, peace of mind & saving **you** money.

Our vision is to be the leading Australian owned supplier of a select range of quality products, by providing them with a **complete turn-key solution** which includes friendly Australian based support, and at a cost advantage to our customers.

Our **culture** is modelled on the values that define good service expectations.

Our Code of Conduct extends from the product selection with a collaborative and agile development, through to the delivery to you the customer, and supporting you in its use for years to come.

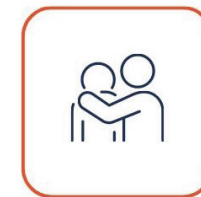
Trust is the underpinning foundation of the ABLE brand.

The notion of building trust and being trusted extends across all aspects of the business: between each other, the team, suppliers, stakeholders, and our customers.

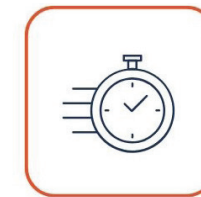
Please see our Code of Conduct document for more detailed information about the values, behaviours and resulting culture at ABLE SALES, that is depicted by the icons below.



Integrity



Empathy



Responsiveness



Assurance



Connections

Collaboration drives success.

As an **Australian owned and operated** company, Able Sales Pty Ltd was established in 2007 to import and distribute construction machinery and equipment.

With a widespread distribution across Australia to individuals and companies, our products are sourced direct from factories and sold directly to the end user, you.

Our team collaboration throughout the supply chain ensures delivery of products that are to befitting the requirements of customers.

CORE COMPETENCIES

At our core is a harmonised combination of multiple resources and skills that distinguish ABLE SALES in the marketplace, in that we excel the combined all-in-one solution of:



Sourcing & Supplying

A select range of high-quality construction machinery and equipment.



Quality

Developing quality products that are benefitting customer requirements.



Australian Based Support

Supporting products with a friendly Australian based Customer Service Team.



Competitive Prices

Supplying directly to the Australian consumer at amazing value for money.

MANAGEMENT & TEAM PROFILE

The management at ABLE have hands-on experience in the mining and construction industries, as well as over 30 years of product supply and retail.

The business and the team that supports it has grown significantly over the past 15 years.

Support staff are Australia wide, and we offer a friendly service combined with expert product knowledge and sound advice.

The ABLE SALES team and the support provided is endorsed by the testimonials on our website from our customers.

MAJOR CONNECTIONS

ABLE SALES is coupled with many name brands. An example of this is the Cummins, Kubota, Yanmar, and Scania powered generators.

We have built a strong relationships with major companies including:

- BHP Group Ltd
 - Rio Tinto Group
 - Fortescue Metals Group Ltd
 - Evolution Mining Ltd
 - Boral Ltd
 - Normet Asia-Pacific Pty Ltd
 - Iluka Resources Ltd
 - Grange Resources Ltd
 - Reece Electrical Services
 - Minderoo Foundation
- Naming a few does not adequately convey our extensive customer base and the volume of sales, which are to more than 9,000 customers in Australia in a year.

Our customers say...

“Awesome contact and delivery, so happy with our 5KVA generator. Was advised to use as back up, but we have been using it as mains power as we are off grid and love it. Hoping to buy from them again very soon for other people we know who need a generator. “

ABLE PRODUCTS

At ABLE, we are continuously developing new products as well as refining existing products to bring you strong and reliable machinery. Such is the high demand for ABLE generators across the country, that new lines are constantly being established to support this.

We know our industry and we know that Australian products need to be safe, built to last and be ready for anything.

That's true blue - tough, reliable and strong.

Many of our products are **MINESPEC**, that is ready for use in the Australian mining industry.



Portable Generators



Diesel Generators



Large Diesel Generators



Fuel Tanks



Lighting Towers



Portable Power Station



Air Compressors



ATS Transfer Switch



Pressure Washers

And more including Water Pumps, Fires Pumps, Transfer Pumps, Trash Pumps, Solar Pumps, Core Drilling Tools, Concrete Saws and Concrete Mixers.

PHONE SUPPORT

Our phone sales and support team are Australian based, providing national coverage with both east and west branches.

Using our convenient 1300 793 001 number, you'll be automatically diverted to the closest showroom to your area. If the lines are busy, your call will be directed to our head office so you will always talk to an experienced team member.

WARRANTY & PARTS

To back this up we offer a minimum one-year warranty on all our machines guaranteed with a full-time mechanic and workshop available for any repairs required. Even after the warranty, a full stock of parts is maintained for all our machines and equipment throughout our branches nationwide.



Our vertical carousel storage as an industrial inventory storage system that gives credence to how seriously we take having a suitable support system.

It is an enclosed motorized storage systems with rotating shelves that move up and down along guide tracking, similar to a ferris wheel, to transport stored items. The vertical carousel storage systems used at Able Sales for material handling and industrial inventory storage has increased productivity, saved space, provides better ergonomics and enhanced security.

FINANCE SOLUTIONS

ABLE SALES offers business customers the option to pay for purchases in monthly instalments through an accredited finance partner.

Our Australian B2B payments partner offers a fast, flexible and secure digital payment solution built for businesses to better manage cashflow and preserve credit limits for working capital.